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The CRNA Tax Strategy Playbook

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Understanding Tax Efficiency for CRNAs

Let's get one thing straight—there is no secret tax loophole club.

I know, I know. You've probably heard someone brag about paying zero in taxes last year. Maybe it was your co-worker in the breakroom. Maybe your neighbor who suddenly became a Facebook group tax "expert." But here's the deal—there is **no underground society of tax geniuses hoarding secret deductions.** The tax code is what it is. **Some people just know how to play the game better than others.**

And that's what this checklist is about—**helping you play the game** smarter.

Saving cash and reducing taxes are not the same thing.

Most people, when they say they want to "pay less in taxes," really mean they want to **keep more of their money.** And those two things? **Not always the same.** Some tax strategies help you pay less now (like contributing to a pre-tax 401(k)), but that doesn't mean you have more cash on hand today. Other strategies might increase your tax bill slightly now (like a Roth conversion) but save you a boatload later. **The trick is knowing which moves make sense for your specific situation.**

Why do two CRNAs with the same salary have completely different tax bills?

Because income alone doesn't determine your taxes—how you earn, spend, and save does.

Let's say two CRNAs both make \$250K. One owns their own business, maxes out a **Solo 401(k)**, deducts CEUs, and structures income for tax efficiency. The other is a W-2 employee, does zero tax planning, and has the "whatever, I'll just pay what I owe" approach. **Guess who's keeping more of their money?**

Your tax bill is influenced by:

Your business structure (W-2 vs. 1099 vs. Sole-prop vs. S-Corp)
 Whether you max out tax-advantaged accounts (401(k), HSA, Cash Balance Plan etc.)
 How you manage deductions (vehicle, home office, travel)
 Your real estate holdings (short-term rentals, cost segregation, Augusta Rule)
 How proactive your tax strategy is (do you plan ahead or just deal with it in April?)

Your #1 Goal? Build Wealth First, Save Taxes Second.

Listen, it's easy to obsess over "how to pay less in taxes." But remember—your real goal is to build long-term wealth, not just cut your tax bill. If that means paying a little more in taxes today to take advantage of tax-free growth later (hello, Roth accounts), then that's a tradeoff worth considering.

So, now that you've got the right mindset, let's move on to the checklist of tax-saving strategies you should be using right now.

III Income Tax

Lower Your Tax Bill with Smart Income Strategies

- **State income tax planning** Consider state tax arbitrage if working in multiple states.
- Check your tax bracket The TCJA tax cuts may expire, meaning higher rates for many CRNAs. Adjust your withholdings now to avoid surprises.
- Consider Roth conversions Lock in today's lower tax rates by converting pre-tax retirement funds to Roth accounts before 2026.
- The set to offset capital gains and reduce taxable income.
- Plan for state tax changes Explore state income tax arbitrage strategies if you work in multiple states or plan to relocate
- **Bunching Deductions for Itemizing** With the standard deduction so high, consider "bunching" **charitable donations**, **medical expenses, or property taxes** into one year to exceed the threshold for itemizing.
- **Qualified Business Income (QBI) Deduction** sYou may be able to **deduct up to 20% of qualified business income** from taxable income.



Maximize Your Tax-Advantaged Savings

- Max out tax-advantaged accounts Contribute to 401(k), IRA, HSA, and Roth accounts before the contribution limits change.
- Donor-Advised Funds & Charitable Giving If itemizing, charitable donations can provide tax benefits, especially if deductions are reduced in 2025.
- **529 Education Savings Plans** Contribute to a 529 plan for tax-free education savings, either for yourself or family members.
- Mega Backdoor Roth & After-Tax Solo 401(k) Some Solo 401(k)s allow after-tax contributions beyond standard limits, then converted to Roth, sheltering up to \$69K+ per year in tax-free growth.
- **Regular Backdoor Roth IRA** If over income limits, **contribute non-deductible IRA, then convert to Roth.**
- Defined Benefit Pension Plan If you're a high-income CRNA, a Cash Balance Plan + 401(k) can allow \$300K+ in taxdeferred contributions while building a pension-like retirement benefit.
- **Health Savings Account (HSA) Contributions** Contribute to an HSA for **triple tax benefits**: tax-free contributions, growth, and withdrawals for medical expenses.



Reduce Your Loan Burden with Smart Repayment Strategies

- **Public Service Loan Forgiveness (PSLF)** If you're on track for PSLF, **continue certifying employment** and making qualifying payments.
- Income-Driven Repayment (IDR) Changes Payments could increase to 12.5% of discretionary income with forgiveness extending to 30 years for graduate loans.
- Private Refinancing Considerations If PSLF is eliminated or IDR payments rise, refinancing may be a better option to lock in lower rates.



Maximize Your Deductions.

- Pass-Through Entity (PTE) Tax Election If 1099, electing PTE status may allow you to bypass the \$10K SALT cap and deduct state taxes at the entity level. (Check state eligibility.)
- **Composition of the self-employment taxes**.
- Consider Adding Family to Payroll Paying a spouse or children for legitimate business services can help shift income into lower tax brackets.
- **Automobile deductions** Deduct business mileage or consider **leasing vs. owning for tax advantages**.
- Health Insurance as W-2 Compensation As a >2% S-Corp owner, run through payroll, reducing FICA exposure. HSA contributions also deductible this way
- Per Diem Deductions If traveling for locums, use the IRS per diem rate instead of actual expenses for a higher, taxfree deduction.
- Accountable Plan for Employee Expense Reimbursements

 As an S-Corp owner, set up an Accountable Plan to
 reimburse yourself for home office, cell phone, internet,
 travel, and other business expenses.
- Annual Meeting in a Vacation Destination –Deduct part of your travel as a business expense (must be documented properly via annual board meeting).



Turn Real Estate into a Tax-Advantaged Investment

- Short-Term Rental (STR) Tax Loophole If you own a rental property, STRs may allow you to offset active income with rental losses.
- 1031 Exchange & Cost Segregation Use these strategies to defer capital gains tax and accelerate depreciation for real estate investments.
- **Augusta Rule (Tax-Free Home Rental)** Rent your home to your business **tax-free for up to 14 days per year**.
- Opportunity Zones for Capital Gains Deferral If selling a business or real estate, reinvesting proceeds in a Qualified
 Opportunity Zone Fund can defer capital gains taxes until
 2026 and reduce total tax liability.
- **Real Estate Professional (REP) Status** Your spouse may qualify as a **real estate professional**, you can **use rental losses to offset active income**.



Protect Your Wealth for Future

Generations

- Gift & Estate Tax Changes The estate tax exemption is currently \$13.61M per person but is set to drop to ~\$7M in 2026 unless extended.
- Consider Gifting Before 2026 If your estate is over the threshold, gifting assets now can lock in today's higher exemption levels.
- Use Trusts & Family Partnerships If estate taxes increase, structuring wealth through trusts or Family Limited Partnerships (FLPs) can reduce tax liability.
- Spousal Lifetime Access Trust (SLAT) A powerful way to transfer assets tax-free to a spouse while still indirectly benefiting from them.
- Irrevocable Life Insurance Trust (ILIT) If you own a large life insurance policy, placing it in an ILIT removes it from your taxable estate while ensuring tax-free inheritance for your heirs.

🖌 Investments

Minimize Taxes While Growing Your Wealth

- **Tax-Loss Harvesting & Direct Indexing** Sell losing investments to **offset capital gains** and reduce taxable income. **Direct indexing** allows **custom tax harvesting opportunities** beyond traditional ETFs/mutual funds.
- **Risk Tolerance vs. Risk Capacity Align your investments** with both your ability to handle risk (tolerance) and your financial reality (capacity) to avoid overexposure or missed opportunities.
- Asset Location Strategy Place tax-efficient assets (index funds, ETFs) in taxable accounts and tax-heavy assets (bonds, REITs) in tax-advantaged accounts to reduce tax drag.
- **Roth vs. Pre-Tax Investing** Use **high-growth assets in Roth accounts** (tax-free forever) and **income-generating assets in pre-tax accounts** (deferred taxes until lower-bracket withdrawals).
- Capital Gains Management Long-term capital gains (held >1 year) are taxed lower than short-term gains—use strategic selling to keep more of your profits.
- Municipal Bonds for Tax-Free Income For high earners, tax-exempt municipal bonds can provide federally tax-free income (and state tax-free if purchased in your home state).



Take Action Now

Tax planning isn't about finding a one-time trick—it's about consistently making smart financial moves that help you keep more of what you earn. Whether you're a W-2 CRNA, independent contractor, or business owner, proactive tax strategy is the key to lowering your tax bill, growing wealth faster, and avoiding costly mistakes.

If you want to ensure you're using **every available tax-saving opportunity**, **now** is the time to take action.

✓ Here's what to do next:

Review this checklist and highlight what you're missing
 Talk to a tax-savvy financial planner who understands
 CRNAs

Want a customized tax plan? I help CRNAs reduce taxes, optimize investments, and build long-term wealth. Let's make sure you're not overpaying the IRS.

📩 Get in touch today to build your CRNA tax strategy.

About On Point CRNA

At On Point CRNA, we specialize in helping CRNAs take control of their finances through strategic tax planning, investment optimization, and business structuring. Whether you're a W-2 employee, independent contractor, or business owner, we ensure you're using every tax-efficient strategy available to reduce your tax bill, grow wealth faster, and build financial security.

<u>Our approach goes beyond just</u> tax preparation—we focus on longterm financial strategies that align with your career, goals, and lifestyle. From maximizing deductions and optimizing retirement accounts to S-Corp structuring and investment management, we help CRNAs keep more of what they earn while planning for the future.

You can learn more about our <u>fee schedule + client experience here.</u>

See how On Point CRNA can help you <u>take your financial</u> <u>strategy to the next level</u>. Get started today.



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